

Supply Chain Advantage. Delivered.



Greater
Stakeholder
Satisfaction

Accelerated
Time-to-Value

Expedited
User
Acceptance

Higher Quality
Deployment

MEBC Agile Deployment Methodology (ADM) & Toolkit™

MEBC's Agile Deployment Methodology

Our methodology. Successfully implementing the right supply chain processes and technologies requires the right balance of schedule, cost and capabilities. In response, we combined our knowledge of industry-specific supply chain planning best practices and processes with industry standards such as the Supply Chain Operational Research model (SCOR®), PMI and CMMI. The result? An agile implementation approach that utilizes packaged toolsets and playbooks which have proven to reduce project costs and schedule, while delivering technology capabilities quicker.

20 Week JDA Demand and Fulfillment Implementations

We have been success delivering JDA Demand and Fulfillment implementations in as little as 20 weeks. While 20 weeks may not work for every client, the point we have proven is that our defined approach facilitated by project playbooks and MEBC Toolkit not only reduces the project timeline but also reduces overall costs and enhances user adoption. A 20 week implementation is achievable and made possible by a well-defined project scope and enabled by MEBC personnel and our implementation methodology.

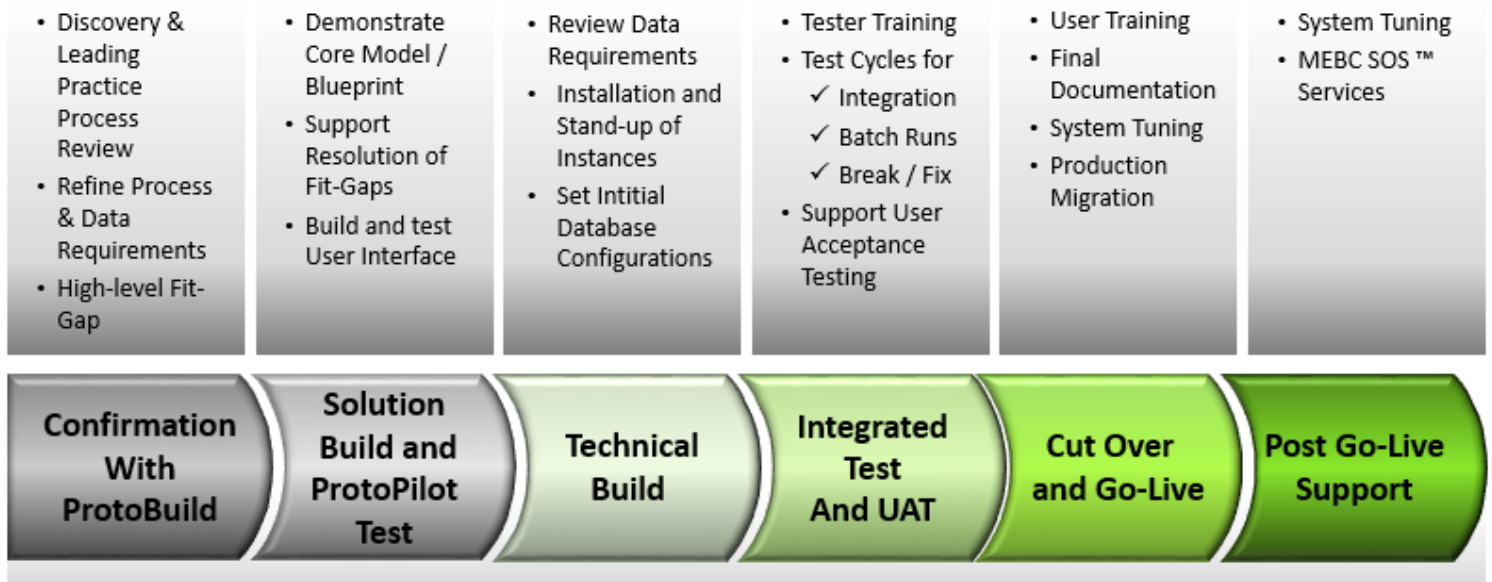
MEBC Toolkit™

Accelerated time-to-value facilitated by tools and content enabled templates. As part of our methodology, MEBC provides clients with a *Toolkit* containing a full set of project deliverables, templates, and models. These are not blank documents but rather complete deliverables to facilitate the client through the design and system configuration decision making process. Our Toolkit is tailored for each client to be applicable to their industry (for example retail, or CPG, or perhaps Manufacturing) leading practices and business process requirements. Our expectation is that our Toolkit should provide the content to deliver nearly 80% of our client's solution – with the remaining 20% to be *confirmed* during the course of our "Solution Confirmation" demonstrations with the project team. Example components of our Toolkit include:

- Core Solution Data Templates
- Leading Practice Processes to SCOR* level 4 (DITL)
- Design Solution Confirmation Templates
- Project WBS, Risk Management, Change Management, Budget Management Templates
- Specification, Training and Testing documentation Templates
- Cutover Plan Template

MEBC Agile Deployment Methodology Flow

Each Sprint Goes Through All Stages of Our Methodology



Demonstrating the Solution Earlier With Your Data

Demonstrating our clients JDA solution during the ProtoPilot phase – using their data. One of the keys to our approach is the upfront fit / gap confirmation of our clients' solution in order to identify core requirements and data needs. Fit / gap periods typically last approximately 10 days after which MEBC typically begins the process of configuring the client's *ProtoPilot*. While the MEBC Team builds the ProtoPilot, our client team then utilizes one of our templates to begin identifying and gathering the necessary data. We have found that it is crucial to the success of the project to demonstrate the client's ProtoPilot solution utilizing their data to add perspective and substance to the demonstration.

Client Success Story

USA's Largest Independent Aftermarket Distributor of Heavy-Duty Truck and Trailer Parts.

Traditional, waterfall implementations are notorious for failing to deliver the intended scope of work, taking too much time, delivering an array of critical and non-critical product features, all at a much higher price tag than presented at the project kickoff. Our client purchased a series of supply chain solutions from JDA (Demand, Fulfillment, Order Optimization) to replace

and expand their homegrown order fulfillment system. In partnership with MEBC, leveraging our ADM & Toolkit™ approach, our client was able to go-live with the JDA Software solution 20 weeks from the start of implementation. We not only completed the project on time and under budget, but our client almost immediately began to experience true benefits. They are now processing 800 to 1000 optimized PO's automatically where this was a very manual process before. Further, their internal distribution methodology has been automated and reduced the time to process internal transfers by 60%.

Agile Implementation Support

Need help with your JDA project implementation?

MEBC's award winning implementation approach combines leading practices with innovative tools, content enabled templates and project plans along with an agile deployment methodology to deliver faster return on your software investment. Call us today to learn more about MEBC's Agile Deployment Methodology (ADM) & Toolkit™.



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